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# AgriSouth

**30 JUNE 2022**



# SHOW GUIDE

**[www.agri-south.co.uk](http://www.agri-south.co.uk)**

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# INTRODUCTION

*Introduction from*

*The AgriSouth Show Team*



AgriSouth goes into the second year of operation in 2022 and we have an increased number of plots and areas of interest for visitors to consider. The event is a technically based offering aiming to get the most up to date work being done in the arable sector over to growers with a South East twist and came about because I found it frustrating that growers were missing some of the interesting, independent work that is being done, alongside some of the more commercial stuff that our major suppliers have to offer. Here my aim is to give you a flavour of what you can expect.

The AgriSouth site is moving on and coming together towards being ready for the 30th. This season has given us some reasonable crops and with sufficient sunshine yields should be good, helping to fill the deficit in the account created by increased costs.

Finally just to remind everyone what a relief it was last year that we could hold this event as the lockdown ended, but also how cold and early the event was. This year the timing has been pushed back to 30th June to give disease, crops and plots a chance to develop and hopefully mean that we can enjoy lighting the odd barbecue and relaxing while not shivering with cold!

We look forward to meeting you at AgriSouth this year and offer this reminder that this is one of the few free events organised locally which everyone is welcome to attend. Yes, there are lots of company based events available to you, but I'd remind you that we are not primarily here to sell you anything, simply to demonstrate what is new and worth considering in the coming year.

*The AgriSouth Team*

*These are not the views of NIAB or Grapevine Events Ltd, more personal reflections about where our industry stands and why it is increasingly important to have a firm grasp on the growing crop, the growing stock and growing diversification side of agriculture.*

2022



## **What to expect from NIAB at AgriSouth:**

The AgriSouth site is moving on and coming together towards being ready for the 30th. This season has given us some reasonable crops and with sufficient sunshine yields should be good, helping to fill the deficit in the account created by increased costs.

We will welcome NIAB's expert staff to Kent who are looking forward to being able to demonstrate the work they have been carrying out...

Syed Shah, Southern Region Agronomist, will be talking about Nitrogen use efficiency and biostimulants. Syed joined us from Agrii some years ago and has been working on various left of field projects including the use of biostimulants, variety mixtures, foliar polymer ureas, farmer tramline trial planning etc.

Steve Cook, Independent Agronomist and Southern Region Agronomist, will be demonstrating wheat varieties be they candidates or fully recommended. Much of Steve's work is carried out in milling wheat growing areas so his insights into the issues with this year's milling crops will be very useful.

Elizabeth Stockdale, NIAB's Head of Farm Systems and Resident Soil Expert will be available to talk about soil (obviously!) plus our Regen Ag work which is creating interest throughout the country. NIAB's role here is, naturally, to look at the science behind the myth and substantiate or refute claims made about many seemingly odd practices.

Colin Peters, our Break Crop Specialist, will be talking about OSR varieties, our recent CSFB work and prospects for alternative break crops.

And finally, you will have to make do with me talking about other bits and pieces like crop margins for 2023, fungicide performance and cover cropping!

**2022**



Within the NIAB area we have all the relevant recommended varieties of wheat alongside a selection of candidate varieties. These plots are fungicide treated and untreated to offer a good perspective on how well they compare, none of the untreated areas have growth regulator or fungicide so you really are seeing them in the raw!

There is also an area looking at variety and fungicide interaction, how much is the fungicide doing for you

Below left you'll see a photo of my 'Worst Variety of The Year', couldn't possibly tell you what it is, you'll have to come the event to see for yourself!

In addition to crop plots and crop agronomy we will also consider soil and as per the photo below from last year where we looked at a different, novel method of looking at a soil profile!

Below right is soil profile a la forklift. Put the pallet tines close together on the carriage, force them down into the soil at 45 to 0 degrees, use the boom crowd lever to pull the profile out of the ground.

*Keith Truett, NIAB's  
regional agronomist for  
the South East*



2022



**Kings Seeds are supporting the AgriSouth event by demonstrating some of their cover crop mixes** although to suggest these are cover crops is an understatement! From work we've done at Cambridge with the Addington Project we know that with certain legume mixtures we can reduce our nitrogen application rate by 50 and still grow the same yield of wheat as a full 240kg/ha of N following a standard arable breakcrop.



The plot pictured first was planted in April and is already offering a relatively good cover during what has been a very dry spring (left). Ideally this should stay in place for a minimum of 18 months for maximum effect. The following image (below) was taken in early June



There is Kings cereal free legume mixture, more details and another 10 plots of different cover crop combinations will be available to see on the day, all spring sown and aiming at fixing nutrients, harvest the sun and help store carbon for the future profitability of the farm. Not to mention that under ELM's payments of over 550 per hectare and with similar payments from some of the water companies in today's increasing cost environment this may be a good way to

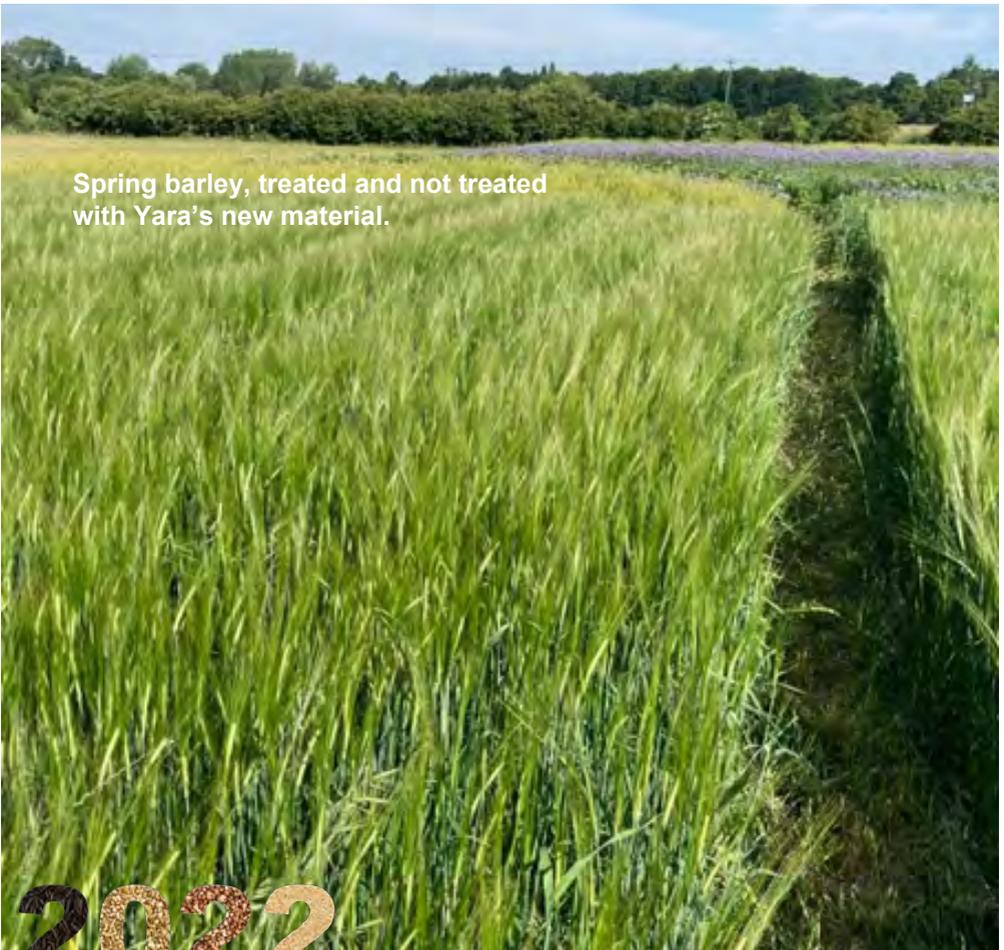
move from one profitable wheat crop to the next!

# 2022



## **Yara's demonstration of their new environmentally-friendly fertiliser range:**

Our next feature of interest will be the Yara demonstration of their new, environmentally friendly fertiliser range, we have a small area of spring barley treated with this new material, pictured below prior to herbicide treatment to remove weeds and random cover crop mustard plants but it will be interesting to see and hear what they have planned for a future without Russian gas!



Spring barley, treated and not treated with Yara's new material.

2022

# OUR SPONSOR

## **SPONSOR & BREAKFAST HOST KRESTON REEVES** **MORE THAN JUST ACCOUNTANCY AND FINANCIAL ADVICE**

Our specialist agriculture accountants help a diverse range of businesses to face the challenges of an ever-changing regulatory and economic environment.

We act for all types of agricultural businesses from small family run farms to multi-site estates, from agricultural contractors to machinery rings and from open farms to producer organisations.

### **Our accounting services for the agricultural sector and how we help:**

#### ***Diversification***

Our industry knowledge and direct and indirect tax expertise help us to provide sound tax and commercial advice on all aspects of agricultural projects such as renewable energy schemes and utilisation of surplus properties and buildings.

#### ***Audit and Assurance***

As registered auditors, we have extensive experience of conducting audits for entities of all sizes. Our agriculture focused teams offer more than a basic compliance service. We ensure that our clients receive constructive reporting on systems, incorporating recommendations on improvements and assistance in their implementation, as well as providing trusted advice on compliance and regulatory issues.

#### ***Tax compliance and planning***

Our award winning teams offer efficient solutions that span all areas of income and transactions based tax. By obtaining a thorough understanding of our client's business and personal objectives we ensure these objectives underpin all areas of our advice. We can assist with annual compliance through to long term strategic tax planning to

produce commercially driven, tax efficient solutions that are tailored to bring peace of mind to each client.

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Whether your business is large or small, newly formed or long established, effective strategic and succession planning can deliver significant results to maximise income and retain wealth for current and future generations.

#### ***Outsourced financial function***

For many of our clients we act as the finance department for the business, liaising with staff and proprietors to produce timely management information, dealing with the operation and administration of the payroll function, completing bookkeeping requirements and initiating payments to suppliers.

#### ***Banking Reviews***

Whether you are seeking funding for new projects or simply reviewing your existing funding arrangements, we can help you to ensure that you receive the most effective package to meet the needs of your business.



To find out more email:

[enquiries@krestonreeves.com](mailto:enquiries@krestonreeves.com) or speak to a member of our team on their stand!

# 2022

# WELCOME BREAKFAST

9am KRESTON REEVES Breakfast

## WELCOME BREAKFAST WITH AGRISOUTH SPONSORS KRESTON REEVES



The AgriSouth Welcome Breakfast will be hosted by AgriSouth sponsors Kreston Reeves. This will be a chance to meet up with friends, business acquaintances and colleagues.

Join us at 9.00am at the Kreston Reeves stand.



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## Agrovista

Agrovista UK Limited is a leading supplier of agronomy advice, seed, crop protection products and precision farming services. Working in partnership with arable, fruit, vegetable, horticultural and amenity sectors. Agrovista is committed to helping customers manage their businesses more efficiently and more profitably. We are dedicated to our company purpose - releasing agronomic potential.

*Find out more at [www.agrovista.co.uk](http://www.agrovista.co.uk)*

## Aitchison Drills

*Demonstrating on Show Day with the assistance of Haynes*

The Aitchison brand has been relaunched for the UK market explained Aitchison Agri UK Director Neil Ford who imports the drills from New Zealand.

The drill's popular seeding technique uses the T-boot system which achieves a good tilth in the bottom of the seed slot creating ideal conditions for germination and early growth.

The drills handle a wide range of seed sizes from mustard to peas in the same mix.

"It's a basic and simple drill which is extremely reliable with over 50 years of manufacturing the Aitchison drill."

*Find out more at [www.aitchisonagri.co.uk](http://www.aitchisonagri.co.uk)*

Watch the demo video:



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Aitchison Farm Machinery UK

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## Anglia Grain

The South East's leading specialist processor of farm saved seed. Revolutionary mobile units producing uniform, bold, superior seed. Our high quality of standards and advice backed by our expertise in gravity separation provides the foundation for maximizing crop quality and yield. Bulk grain cleaning and quality certified seed is also available.

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*Find out more at [www.copperwheatbarlow.co.uk](http://www.copperwheatbarlow.co.uk)*

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## CPRE Kent

CPRE Kent, the countryside charity, is the only charity that seeks to protect the wider countryside along with its precious biodiversity. We give a voice to communities and are member-led. We strive to preserve and protect our wonderful Kent heritage along with the diverse flora and fauna that we are so lucky to have. CPRE Kent runs the 'Let June Bloom' campaign and we are always looking for suitable partners to help us promote and support this positive campaign. You can contact the office on 01233 714540 or email [info@cprekent.org.uk](mailto:info@cprekent.org.uk)

*Find out more at [www.cprekent.org.uk](http://www.cprekent.org.uk)*

## Farmplan

Farmplan provide complete farm management software for cattle, crops, business and accounts

Our trusted farm software, IT solutions and support help UK farms and rural businesses manage records, demonstrate compliance and improve performance. Big or small, our range of software is here to support any farm or agri enterprise.

Visit us to find out more about Gatekeeper – the UK's most popular crop management solution, for growers or all sizes.

*Find out more at [www.farmplan.co.uk](http://www.farmplan.co.uk)*

## FGS Agri Ltd

FGS Agri, FGS Organics and FGS Pilcher offer services and products to farming businesses across the South East. All three companies are part of Heathcote Holdings, a group of complementary, innovative and customer centric companies. In addition to farm and estate management FGS Agri offer a wide range of agricultural contracting services, landscaping & amenity contracting and utility contracting services. They provide a one stop shop for all outsourced agricultural services required by the livestock and arable farmer.

*Find out more at [www.fgsagri.co.uk](http://www.fgsagri.co.uk)*

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# fgsagri

Using a wide range of modern farm machinery, FGS Agri undertake all operations to the highest of standards. They provide a one stop shop for all outsourced agricultural services required by the livestock & arable farmer.

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## SUSTAINABLE LAND & RESOURCE MANAGEMENT

### Contracting services:

- Precision maize drilling
- Grassland management
- Drilling
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- Muck spreading
- Baling
- Site clearance & boundary maintenance



# fgsorganics

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- Commercial AD digestate
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### Services include:

- Haulage & off site storage
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- Managing applications & deployments for EA
- Completing risk analysis & benefit statements

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### Frontier Agriculture

Combined expertise between Frontier's soil and plant health experts, Kings' environmental specialists, and SOYL's precision services has led to the creation of a seven-step sustainability crop production model to support farmers, including help via soil analyses, carbon audits, IPM, agri-environment and natural capital management, digital tools and farm compliance.

*Find out more at [www.frontierag.co.uk](http://www.frontierag.co.uk)*



### Horsepower UK Ltd

Franchised dealers of Landini and McCormick tractors.  
Importers and distributors of Wanner Sprayers.

Established in 2005, Horsepower has come a long way from a two-man team, to now a growing team of over 10, with an expanding workshop, an onsite and online shop, providing essential agricultural products, equipment and machinery.

With our growing team of engineers we are able to carry out NSTS testing, services, repairs and general maintenance on agricultural machinery, specializing in fruit and vineyard tractors and equipment.

Directors Phil Stanford and Clive Deal have now served customers all over Kent, working on and providing parts for all agricultural machinery.

Our main focus is our customers and providing the best service available. We take pride in our work and strive to improve and develop as a company. We aim to consistently meet and exceed our customer's needs.

We are dedicated to giving you the best experience with our company.

*Find out more at [www.horsepower.agro-dealer.com](http://www.horsepower.agro-dealer.com)*



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## Kreston Reeves Sponsor

Our specialist agriculture team advise businesses from small family run farms to multi-site estates, from contractors to machinery rings and more. They can help with diversification, tax compliance and planning, strategy and succession planning, VAT advice, cashflows and projections across both business and personal affairs which enables you to make confident decisions. email enquiries@krestonreeves.com

*Find out more at [www.krestonreeves.com](http://www.krestonreeves.com)*

## NPC Tree Surgery

We have over 20 years of experience providing Arboricultural services in North-West Kent.

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We provide domestic and commercial tree surgery services, including tree pruning, tree felling, stump grinding, decay detection, fencing, agricultural services, fire wood and tree planting.

*Find out more at [www.npctreesurgery.co.uk](http://www.npctreesurgery.co.uk)*



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# Knowing agriculture.

Our specialist agriculture team work with family run farms, multi-site estates, agriculture contractors and food and drink producers including vineyards.

For more than accountancy,  
business and financial advice.  
Please contact Mike Dyer or  
Adrian Pearce.

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Call: +44 (0) 330 124 1399

Email: [enquiries@krestonreeves.com](mailto:enquiries@krestonreeves.com)

Visit: [www.krestonreeves.com](http://www.krestonreeves.com)

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## NIAB TAG Agronomy Services

NIAB is the UK's fastest growing crop science organisation, with rapidly expanding research capabilities in plant genetics, agronomy, farming systems and data science, the largest national field trials capability, and strong research links with industry, Government and academia. Our NIAB TAG agronomy service provides research and on-farm advice to our large farmer and industry membership base, with a range of packages translating the most recent science and the best practice into on-farm strategies.

Visit [www.niab.com](http://www.niab.com) to sign up online, try our 90-day free taster or contact:

**NIAB TAG Membership**  
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Cambridge CB3 0LE  
Tel: +44 (0)1223 342344  
email: [niabtagnetwork@niab.com](mailto:niabtagnetwork@niab.com)



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- Forward Thinking – we challenge ourselves to shape the future



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**Tel: 07970 549031**

email: [peter.casey@sentry.co.uk](mailto:peter.casey@sentry.co.uk)

[www.sentry.co.uk](http://www.sentry.co.uk)

## Sentry Business Solutions

Sentry Business Solutions utilise our scale and supplier relationship within your business. A dedicated team of agricultural professionals here to assist you with your rural advice needs. Maximising the knowledge from our farms to yours, with over 50 years of being the industry building trusted relationships with clients and throughout the supply chain. Contact [sbs@sentry.co.uk](mailto:sbs@sentry.co.uk) telephone 01473 658058 to find out how we can assist you, or visit our website.

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Find out more at [www.sentry.co.uk](http://www.sentry.co.uk)

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*Find out more at [www.southernfarmers.co.uk](http://www.southernfarmers.co.uk)*

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Southern Sheeting is a family business based in East Grinstead supplying materials to farmers, builders, roofing contractors, building owners and the general domestic market. Whatever the size of your project, we will draw on over 40 years of industry experience and expertise to find the right solution for you, with proper, personal service from end to end.

*Find out more at [www.southernsheeting.co.uk](http://www.southernsheeting.co.uk)*



*Watch the introductory video from Southern Sheeting:*

2022

Introduction to Southern Sheeting

# EXHIBITOR LIST

## Yara UK

Yara's mission is both simple and very ambitious: to responsibly feed the world and protect the planet. Our crop nutrition solutions and precision farming offerings allow farmers to increase yields and improve product quality while reducing environmental impact.

We're living in extraordinary and uncertain times, as farmers face steep hikes in fertiliser pricing, disruptions to trade, and increasing pressure to achieve better results. Yara are keen to meet the challenge and help farmers achieve these results in a more sustainable way.

Find out more at [www.yara.co.uk](http://www.yara.co.uk)



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